



OHIO SOYBEAN  
ASSOCIATION

# OHIO SOYBEAN HOMETOWN TOUR

*Presented in Partnership with Leist Mercantile and Radcliff Seed Solutions*

**August 5, 2025**

The Old Barns at Dry Run Farms  
20521 Pherson Pike, Williamsport, Ohio  
7:30AM – 12:00PM

Register at [www.soyohio.org/hometown](http://www.soyohio.org/hometown)

## **Agenda**

### **7:30AM - Breakfast and Fellowship**

**8:00AM – Farm Financials: Farm Operations in a Tight Margin Environment** – *Rudi Perry, Regional Vice President of Agricultural Lending, Farm Credit Mid-America*

- Learn about key considerations for farm operations when costs are high and commodity prices are low, including evaluating opportunities for generating new revenue sources on the farm.

**8:35AM - Your Soy Checkoff Working for You: Airable Labs, Commercializing New Products, Driving New Soy Demand** – *Barry McGraw Founder and Chief Laboratory Officer*

- The story of Airable is a story of innovation and collaboration that is creating new domestic markets for soy-based products.

**9:15AM – Harvesting Market Wisdom: A Look at the Latest Trends** – *Mark Soderberg, Senior Agricultural Market Analyst, ADM Investor Services*

- Fundamental and technical analysis to assist you in developing strategies to manage commodity price risk.

**10:00AM – The Washington Report: Policy Panel with U.S. Congressman David Taylor (OH-2) and Don Jones, State Executive Director for the Ohio FSA**– *Moderated by OSA Deputy Executive Director and Senior Policy Director Brandon Kern*

- Updates on key farm policy initiatives from Congress and USDA.

**11:00AM - Weather Outlook: Planning Ahead for Harvest '25** – *Michael Clark, Founder and CEO, BAM Weather presented by Pro Ag Crop Insurance*

- Find out what's in store for Harvest 2025 to help you mitigate risks of impactful weather from the experts in advanced weather analytics.

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