

## OHIO SOYBEAN HOMETOWN TOUR

Presented in Partnership with Leist Mercantile and Radcliff Seed Solutions

**August 5, 2025** 

The Old Barns at Dry Run Farms 20521 Pherson Pike, Williamsport, Ohio 7:30AM – 12:00PM

**Agenda** 

7:30AM - Breakfast and Fellowship

**8:00AM – Farm Financials: Farm Operations in a Tight Margin Environment** – Rudi Perry, Regional Vice President of Agricultural Lending, Farm Credit Mid-America

• Learn about key considerations for farm operations when costs are high and commodity prices are low, including evaluating opportunities for generating new revenue sources on the farm.

8:35AM - Your Soy Checkoff Working for You: Airable Labs, Commercializing New Products, Driving New Soy Demand – Barry McGraw Founder and Chief Laboratory Officer

• The story of Airable is a story of innovation and collaboration that is creating new domestic markets for soy-based products.

**9:15AM – Harvesting Market Wisdom: A Look at the Latest Trends** – *Mark Soderberg, Senior Agricultural Market Analyst, ADM Investor Services* 

 Fundamental and technical analysis to assist you in developing strategies to manage commodity price risk.

10:00AM – The Washington Report: Policy Panel with U.S. Congressman

David Taylor (OH-2) and Don Jones, State Executive Director for the Ohio FSA – Moderated by OSA

Deputy Executive Director and Senior Policy Director Brandon Kern

Updates on key farm policy initiatives from Congress and USDA.

**11:00AM - Weather Outlook: Planning Ahead for Harvest '25** – Michael Clark, Founder and CEO, BAM Weather presented by Pro Ag Crop Insurance

• Find out what's in store for Harvest 2025 to help you mitigate risks of impactful weather from the experts in advanced weather analytics.

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